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Current Conditions



A few clouds
8°C

Full Forecast

Opt for dealer when buying used

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Calgary Sun

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Buying a used RV can be a daunting task. It's a risky proposition to buy the vehicle privately, and without knowledge of electrical, plumbing, propane and structural systems plus the mechanical savvy that buying any automobile entails, how do you know

This amount of expertise is generally beyond most purchasers, particularly first-time RV buyers.

So what's the solution?

The RV dealer.

Most have a continuous turn-over of good, used RVs on their lots, and it's from this pool, with the dealer's help, that you will get the RV that suits you best at a cost you can afford.



Because RVs require special care and storage all year round, RV dealers know it's more important to establish a good long-term relationship with you that's based on trust and excellent service.

RVs are specialized vehicles that need specific service, unique supplies and are often stored during the year.

Providing these services are a dealer's real bread and butter — one they can only count on if they sell you the right RV at a fair price.

Rather than choose an RV, choose the right dealer by determining how long they've been in business, how long they've carried their vehicle lines, and how extensive their shop facilities are.

They may offer a variety of services suited to your needs, such as winterizing, pickup and delivery, hitch installation and certified propane work.

Some will warranty a pre-owned RV for a certain amount of time and provide on-the-spot financing to help seal the deal.

Find out if they have 24-hour emergency contacts, and what hours their service people keep.

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Type Province

Name

City

Find a Person

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Most importantly, it has to be someone you're comfortable with because you will mostly likely be coming to them for servicing in the future.

Currently, about 1.5 million Canadian households own a motorized or towable RV.

RVing is a considerably cheaper method of travel.

A family of four can spend up to 70% less when travelling by RV, according to a study done by PKF Consulting.

Not everyone can afford a new RV and buying used allows more people to enjoy what is quickly becoming one of North America's favourite way to travel.

For a free introductory brochure to the RV Lifestyle, please call 1-888-go-rving (467-8464) or visit www.gorving.ca.

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